

# Partner With Us

It makes perfect sense

Simple  
Powerful  
Retail  
solutions

1

**EXPLORE** our extensive  
GNFR service offering

2

**UNDERSTAND** how we  
support retail partners to  
achieve maximum success

3

**DISCOVER** relevant product  
ranges and in-store solutions  
best suited to your store.

4

**LEARN** how we can  
support with new  
store openings

5

**GAIN** valuable  
industry insights  
from us

Future proof your business  
with our proven retail solutions



Follow us on LinkedIn  
[/company/clipper-retail](https://www.linkedin.com/company/clipper-retail)



# Champions in Product Sourcing

45 years of industry expertise

Portfolio of leading Blue chip  
& Fortune 500 retailers

A retail service offering  
like no other

We are a team of experienced, service driven retail consultants, focused on providing goods not for resale products and solutions to UK multi-store retailers.

With over 45 years in the bag and a foundation built on trust, dedication and reliability, Clipper Retail are proud to support some of the world's leading blue chip and Fortune 500 retailers, supplying goods through our global distribution network and direct to store.



Clipper Retail have been proudly recognised for efforts within **International Trade** at the Queens Award for Business and Enterprise.

## An unparalleled service

Best known for our diverse service offering and our unbeatable track record, our committed team of consultants provide an exclusive one-on-one service to partners, ensuring that every purchase decision made, is made with ease and confidence.

## We're committed to going above and beyond for our partners

With the guarantee, going above and beyond for our partners, Clipper uses their extensive Retail knowledge as well as their world-leading vendors to provide the right solution and service just for you.



WE'RE HERE TO HELP.  
GETTING YOU THE RIGHT PRODUCTS, AT THE RIGHT PRICE  
NO MATTER WHAT, NO MATTER WHEN.

## Our mission:

To support UK multi-store retailers by delivering operational excellence across all key Clipper services; sourcing, supplying and providing a one-on-one solution-based service that's future proof, seamless and beyond measure within the retail industry.




# A Limitless Product Range


Clipper Retail listen and ensure needs and requirements are always met. Our team are constantly reacting to market trends whilst continuing to work to deliver an endless range of products across the below categories.

If we don't have the product - we do have the solution. Our global supply chain gives us access to manufacturing facilities all over the world, so we can work with you to develop new or replicate existing solutions as you require.


Retail Equipment  
Collection




Labelling & Tagging  
Collection



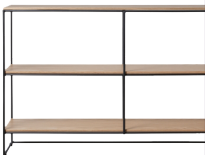
PPE & Cleaning  
Collection




Trolleys & Baskets  
Collection




Fixtures & Fittings  
Collection



Retail Security  
Collection



Retail Display  
Collection



Back of House  
Collection



Food & Catering  
Collection



Bespoke Packaging  
Collection



  
Our significant global  
buying power will ensure  
that you always get what  
you need at the best  
possible price.



Do you have a new  
product in mind but don't  
know where to start?

Whatever product you are looking for Clipper Retail will find it – tried and true. Through years of experience and a vast contact base collected across the globe, Clipper Retail are able to provide a truly limitless product offering at a competitive speed and cost.



We work with authorised and  
certified factories guaranteeing the  
most professional production process



# Our Top 10 Solutions

We supply solutions and services to all sectors within the retail industry and we're ready to help your stores thrive.

Charities  
Supermarkets  
Variety Stores  
Fashion D.I.Y  
Electricals & Technology

1

A\* SOURCING & SUPPLYING

We are specialists in sourcing high-volume equipment and consumables. Helping you to optimise your product spend.

2

OUTSTANDING QUALITY & COST

We're in touch with world leading vendors to ensure all products are of an outstanding quality, competitive cost and are compliant.

3

DELIVERED NEXT DAY

With retailers open 7 days a week, Clipper understands that quick delivery is key. We offer next working day delivery on stock products

4

NO ROOM? WE DO!

With warehouse, storage, & distribution services, we can ship the stock directly to stores without having to touch your DC or 'top up' your stock levels for your warehouse.

5

LIMITLESS RETAIL PRODUCT RANGE

We have a great product range to suit all retail requirements plus the option to work on bespoke products. We are always listening to our customers needs and requirements.

6

GLOBAL SUPPLY CHAIN

With our experienced procurement team, we network with world-leading vendors providing the right solution at the best cost. If the product isn't in our core range, we will source your requirements.

7

NEW STORE OPENING KITS

With many things to remember when opening a new store, our kits include everything you need for the new shop floor & back of house, delivered to your store ahead of the big day

8

IN-STORE AUDITING

With our retail professionals, we arrange store audits to provide advice around innovative products suitable for your surroundings.

9

SIMPLIFIED ORDERING

Clipper Retail offers a simplified ordering platform for our customers to use, whether that's arranging a repeat order or implementing new products for your stores.

10

SUSTAINABLE PRODUCTS

With sustainability becoming increasingly more important, Clipper Retail is accredited and supplies FSC certified products.



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GETTING YOU THE RIGHT PRODUCTS, AT THE RIGHT PRICE  
NO MATTER WHAT, NO MATTER WHEN.



BOOK A STORE AUDIT  
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Find out exactly what you  
need and how we can help



PURCHASE FROM OUR  
ECO CONSCIOUS RANGE

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FSC Certified product lines



EXPLORE BESPOKE  
PRODUCT DEVELOPMENT

Talk to a consultant about our  
innovative product solutions



LET US HELP YOU PLAN  
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Be prepared for future events with  
our meticulous store opening service





# Intuitive. Agile. Product Specialists.

We empower retail businesses to radically improve the performance of their product inventory through a streamlined consultative approach. Known for our strong heritage. Recognized for our quality and cost. Trusted to deliver.

*We're not your average supplier*



We source and provide retail products at competitive prices and can ship products from our warehouse to your store... tomorrow!

SAVE TIME & SPEND



We are customer led, supporting stores with a one-on-one tailored solutions service. Whatever you need help with on the shop floor or back of house, we've got you covered.

ENSURE ALL STORES ARE  
OPERATING AT THE SAME LEVEL



We leverage supplier innovations to improve commercial effectiveness and increase operational efficiency.

WE'LL MAKE INTERNAL  
PROCESSES EASIER FOR YOU



We enable retailers to invest in new growth opportunities by improving processes and identifying smarter spending prospects - driving sales and profits.

WATCH YOUR PROFITS INCREASE



## We are the fuel of the future for retailers

We know exactly what's trending when, and we have a growing range of sustainable products and solutions on offer.



**We're clear communicators and  
have all the right tools to take  
you from good to great**

Got a question? We'll answer in 10 seconds or less.  
Call one of our advisors **01206 390 800**



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# Always Focusing on YOU

Clipper Retail is focused on providing a unique consultancy service to our partners. With teams around the world, we're strategically placed to optimise the support required and our experienced consultants will offer the suitable solutions you need for the shop floor and back of house.

## We get the job done.



With our global manufacturing partners combined with our 45+ years of buying power, we know exactly how to apply our experience and expertise in global sourcing. We know who, where and how.

## We're always here for you



We're on call, ready to answer any enquiry big or small to ensure you're able to take full advantage of any business opportunity, even during the toughest times the retail industry finds itself in.

## Helping you now, for the future



Once we know what products you need, whether it be bespoke or generic, we take care of it all from then on so that your team can focus on the next opportunity without worrying about order fulfilment.

We've collaborated with retailers and consolidators globally for years, gaining unparalleled insights into retail ecosystems - which is why we're experts in our field

## Purchasing, product sourcing, global supply chain



With such an experienced procurement team, we network with world-leading vendors to provide the right solution at competitive prices for our clients. If the product isn't in our core range, we will source for your requirements, taking the pressure away from your operations team to focus on what matters for the stores. As Clipper are delivering to large international retailers, we use our strong buying powers to offer significant cost savings to our clients.

## Store Audits, New store openings, and consultancy services



We are fully aware that there are so many things to think about and remember when opening a new store, let alone the pressure of time frames. Clipper offers new store kits including all equipment for the back of house and delivery just after hand over from contacts but most importantly, before the big day! With our retail professionals, we arrange store audits and provide advice around innovative products.

## Warehouse & Storage, Fulfilment, Distribution Network & Logistics



Clipper Retail is focused on providing an A\* service. We can connect our ERP systems with the client to provide a seamless order fulfillment process linking one of our local distribution centres to you. Continuing on with the seamless process, made to order products can be stored in our own facilities on your behalf or shipped into your warehouses or even direct-to-retail stores from our global distribution centers.



Our partners are seeking out new growth opportunities whilst we're identifying their cost cutting options

We provide a full consultation service. Start your journey with us today and contact [denver.napthine@clipper-retail.com](mailto:denver.napthine@clipper-retail.com)



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Be prepared for future events with our meticulous store opening service



Meet with us in person to discuss your retail requirements in more detail.



Simple. Powerful. Retail Solutions. Uniquely placed to become your single source provider.

PARTNER WITH US

# Our Valued Partners

As a team, we are 100% focused on helping and supporting our partners grow. We work with multi-store retailers to resolve challenges both in-store and back of house. Here are some of our valued clients:



**New Stores on the horizon?**  
Our team of experts can ensure they open smoothly.



**Need a product you can't find anywhere else?**  
We can source you a unique product that nobody has heard of before. Rely on us to find something new!

In a fast paced and ever-changing industry, Clipper Retail are here to support.

With new products, smarter spending, simplified ordering and great pricing, we ensure retail businesses excel and thrive - even through the most challenging times.

We continue to help our partners by taking the time to listen to their every need. We're passionate about problem solving and our response is to always find the right solution that is required.

"Clipper Retail gave us a degree of confidence that they would deliver what they said they'd deliver and, when tried and tested, the quality of product and the service was exactly as envisaged".

"We have now arranged for all of our stores to order consumables and service requirements directly, reducing management time considerably".

"If I was to be asked: 'How have they delivered what we need and expect?' My answer would be: 'in everything'".

World leading retail solutions provider

Book a consultation with us today to discuss your retail requirements [denver.napthine@clipper-retail.com](mailto:denver.napthine@clipper-retail.com)



Our nimble, forward thinking business nature is exactly why clients love working with us.

Begin your journey with us today [denver.napthine@clipper-retail.com](mailto:denver.napthine@clipper-retail.com)



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We want to go all the way for retailers, empowering key decision makers to easily evaluate and influence their stores through smarter systems, products, solutions and services provided by us.

CHRIS NAPTHINE  
CEO



CLIPPER-RETAIL CARE  
ABOUT THE ENVIRONMENT.

FSC® certified products available on request.



CLIPPER-RETAIL.COM  
Simple. Powerful. Retail Solutions.  
Uniquely placed to become your  
single source provider.

**PARTNER  
WITH US**

## Our Company Values

Our experienced sourcing and procurement teams follow the Clipper Code to ensure our partners are always satisfied and transactions are a big success. Our aim is to continue to grow our client base partnering with the worlds largest retailers. Our core values are a reflection of our reputation within the industry.



### EASE AND EFFICIENCY

We believe in a one-on-one service that retailers can rely on. We make every step of the purchasing process easy for the retailer.



### QUALITY AND COST

With our procurement-focused culture, we provide our clients with a competitive, compliant, and high-quality product to use on the shop floor.



### RELIABILITY AND TRUST

Our service is as important as our products. Our entire team works together and are united, making the whole ordering and delivering process well tuned!

### Our Team Ethos

Clipper Retail's glowing reputation remains a true reflection of the committed team it continues to build and the company ethos it has developed over the years. The company's holistic approach to business means that as one team Clipper Retail continues to achieve great success in the retail industry with one over arching organisational goal:

**"Keep looking and pushing ahead, always remaining consistently focussed on the needs of the retailer".**



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**Denver Napthine** - GNFR Consultant

Denver specialises in helping retailers optimize their GNFR spend and builds fantastic relationships with clients, learning exactly what each partners preferences are. Trust Denver to answer your questions and to begin the exciting partnership on-boarding process.

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**E:** Denver.Napthine@clipper-retail.com  
**M:** 07384 236 826

If you would like more information on any of the products or services covered in this introductory brochure, please get in touch.

**We have all the answers.**